

FORM D



UNITED STATES

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM D

NOTICE OF SALE OF SECURITIES PURSUANT TO REGULATION D, SECTION 4(6), AND/OR UNIFORM LIMITED OFFERING EXEMPTION

OMB AP	PROVAL				
OMB Number:	3235-0076				
Expires:	May 31, 2005				
Estimated averag hours per respo					
SEC USE ONLY					
Prefix	Serial				
D. A TOP DE	CENTER				
DATE RE	CEIVED				

Name of Offering (check if this is an amendment and name has changed, and indicate change.) Series B Preferred Stock Financing	1141473
Filing Under (Check box(es) that apply): Rule 504 Rule 505 Rule 506 Type of Filing: New Filing Amendment	Section 4(6) ULOE
A. BASIC IDENTIFICATION DATA	
1. Enter the information requested about the issuer Name of Issuer (check if this is an amendment and name has changed, and indicate change.) Intelligent Results, Inc.	(MAY 2 4 204)
Address of Executive Offices (Number and Street, City, State, Zip Code) 10500 NE 8 th Street, Suite 600, Bellevue, WA 98004	Telephone Number (Including Area Code) 425-455-5100
Address of Principal Business Operations (Number and Street, City, State, Zip Code) (if different from Executive Offices)	Telephone Number (Including Area Code)
Brief Description of Business Software development and manufacturing	PACESSED
Type of Business Organization Corporation Dusiness trust Imited partnership, already formed Dusiness trust Imited partnership, to be formed other	(please specify): MAY 18 2004
Actual or Estimated Date of Incorporation or Organization: Month Year	Actual Estimated

GENERAL INSTRUCTIONS

Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When To File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where To File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

State

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

		A	. BASIC ID	ENTI	FICATION DATA				
Each beneficial ownEach executive offi	ne issuer, if the issuer l	nas been o vote o porate is	r dispose, or direct the ssuers and of corporat	e vote	or disposition of, 10%				securities of the issuer; nd
Check Box(es) that Apply:	Promoter		Beneficial Owner	\boxtimes	Executive Officer	Ø	Director		General and/or Managing Partner
Full Name (Last name first, i	f individual)							-	
Pennock, Kelly	. <u></u>								
Business or Residence Addre	ess (Number and Stre	et, City	, State, Zip Code)						
10500 NE 8th Street, Suite 6	600, Bellevue, WA 98	3004		_					
Check Box(es) that Apply:	Promoter		Beneficial Owner		Executive Officer		Director		General and/or Managing Partner
Full Name (Last name first, i	f individual)								
Meyer, Michael M.									
Business or Residence Addre	ess (Number and Stre	et, City	, State, Zip Code)						
10500 NE 8th Street, Suite	600, Bellevue, WA 9	8004							
Check Box(es) that Apply:	Promoter		Beneficial Owner		Executive Officer		Director		General and/or Managing Partner
Full Name (Last name first, i Lantrip, David B.	f individual)								
Business or Residence Addre	ess (Number and Stre	et, City	, State, Zip Code)						
10500 NE 8th Street, Suite	600, Bellevue, WA 9	8004							
Check Box(es) that Apply:	Promoter	\boxtimes	Beneficial Owner	\boxtimes	Executive Officer		Director		General and/or Managing Partner
Full Name (Last name first, i	f individual)								
Business or Residence Address 10500 NE 8th Street, Suite		-	, State, Zip Code)						
Check Box(es) that Apply:	Promoter	\boxtimes	Beneficial Owner		Executive Officer		Director		General and/or Managing Partner
Full Name (Last name first, i Pottier, Marc	f individual)								
Business or Residence Addre	ess (Number and Stre	et, City	, State, Zip Code)	_					
10500 NE 8th Street, Suite	600, Bellevue, WA 9	8004	•						
Check Box(es) that Apply:	Promoter	\boxtimes	Beneficial Owner		Executive Officer		Director		General and/or Managing Partner
Full Name (Last name first, i	f individual)								
Business or Residence Addre	ess (Number and Stre	et, Citv	, State, Zip Code)						
5494 170th Place SE, Bellev		, ,							
Check Box(es) that Apply:	Promoter		Beneficial Owner	\boxtimes	Executive Officer		Director		General and/or Managing Partner
Full Name (Last name first, i Heimbigner, Martin	f individual)	-							
Business or Residence Addre	-		, State, Zip Code)	_					
10500 NE 8th Street, Suite			or copy and use add	litiona	l copies of this sheet	ge ne	ressami		<u></u>
	(Ose oran	n siicel,	or copy and use add	- CIOIIA	a copies of this sheet	, 43 110	ccssai y j		
		A	. BASIC IDI	ENTL	FICATION DATA				

2. Enter the information requested for the following:

- Each promoter of the issuer, if the issuer has been organized within the past five years; Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer; Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and Each general and managing partner of partnership issuers. Promoter **Executive Officer** Check Box(es) that Apply: Beneficial Owner General and/or Managing Partner Full Name (Last name first, if individual) Carroll, Kathleen Business or Residence Address (Number and Street, City, State, Zip Code) **Executive Officer** □ Director Promoter Beneficial Owner General and/or Managing Partner **Executive Officer** Director Promoter Beneficial Owner General and/or Managing Partner ☐ Promoter Director ☐ Beneficial Owner Executive Officer General and/or Managing Partner
- 10500 NE 8th Street, Suite 600, Bellevue, WA 98004 Check Box(es) that Apply: Full Name (Last name first, if individual) Chen, David Business or Residence Address (Number and Street, City, State, Zip Code) 5550 S.W. Macadam Avenue, Suite 300, Portland, Oregon 97239 Check Box(es) that Apply: Full Name (Last name first, if individual) Roberts, Jonathan Business or Residence Address (Number and Street, City, State, Zip Code) c/o Ignition, LLC, 11400 SE 6th Street, Suite 100, Bellevue, WA 98004 Check Box(es) that Apply: Full Name (Last name first, if individual) Purushotham, Arvind Business or Residence Address (Number and Street, City, State, Zip Code) 10500 NE 8th Street, Suite 600, Bellevue, WA 98004 Check Box(es) that Apply: Beneficial Owner Executive Officer Director General and/or Promoter Managing Partner Full Name (Last name first, if individual) Ignition, LLC Business or Residence Address (Number and Street, City, State, Zip Code) 11400 SE 6th Street, Suite 100, Bellevue, WA 98004 Check Box(es) that Apply: Beneficial Owner General and/or Managing Partner Full Name (Last name first, if individual) Menlo Ventures IX, L.P. Business or Residence Address (Number and Street, City, State, Zip Code) 3000 Sand Hill Road, Building 4, Suite 100, Menlo Park, CA 94025 Check Box(es) that Apply: Promoter Beneficial Owner Executive Officer General and/or Managing Partner Full Name (Last name first, if individual) OVP Venture Partners VI, L.P. Business or Residence Address (Number and Street, City, State, Zip Code) 1010 Market Street, Kirkland, WA 98033 Promoter Beneficial Owner **Executive Officer** Director General and/or Check Box(es) that Apply: Managing Partner Full Name (Last name first, if individual) Business or Residence Address (Number and Street, City, State, Zip Code)

				В.	INFOR	MATION .	ABOUT OF	FFERING	en i de la composition della c			
1 Has th	e issuer sold.	or does the i	ssuer intend t	to sell, to no	n-accredited	investors in	this offering?	,			Yes	N₀ ⊠
	Has the issuer sold, or does the issuer intend to sell, to non-accredited investors in this offering?								_			
2. What	is the minimu	ım investmen	t that will be	accepted fro	om any indiv	idual?		• • • • • • • • • • • • • • • • • • • •		•••••	\$	N/A
3. Does	the offering p	ermit ioint ox	wnership of a	single unit?							Yes ⊠	No
	Does the offering permit joint ownership of a single unit?											
persor	neration for so n or agent of a ive (5) person only.	broker or dea	aler registered	i with the SE	C and/or wit	h a state or st	ates, list the	name of the b	roker or dea	ler. If more		
Full Name	(Last name fir	st, if individu	ual)						•			
Business or	Residence A	ddress (Num	ber and Stree	t, City, State	, Zip Code)						· · · · · · · · · · · · · · · · · · ·	
Name of As	ssociated Brok	cer or Dealer	 ,	,,				· · · · · · · · · · · · · · · · · · ·			-	
States in W	hich Person L	isted Has So	licited or Inte	ends to Solic	it Purchasers				<u></u>			······································
(Check "	All States" or	check indivi	duals States)			••••••			••••••	•••••	☐ A	l States
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[IL]	[IN]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[[MA]	[MI]	[MN]	[MS]	[MO]
[MT]	[NE]	[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
[RI]	[SC]	[SD]	[TN]	[TX]	[UT]	[VT]	[VA]	[WA]	[WV]	[WI]	[WY]	[PR]
Full Name	(Last name fir	st, if individ	ual)									
Business or	Residence A	ddress (Num	ber and Stree	t, City, State	, Zip Code)				·			
Name of As	ssociated Brol	ker or Dealer						·				
States in W	hich Person L	isted Has So	licited or Inte	nds to Solic	it Purchasers		-2-77 ₀₋₁					
(Check "	All States" or	check indivi	duals States)	,			•••••		•••••	•••••	□ A:	1 States
[AL]	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
[IL]	[IN]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[[MA]	[MI]	[MN]	[MS]	[MO]
[MT]	[NE]	[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
[RI]	[SC]	[SD]	[TN]	[TX]	[UT]	[VT]	[VA]	[WA]	[WV]	[WI]	[WY]	[PR]
Full Name (Last name fir	st, if individu	ual)					<u> </u>				
Business or	Residence A	ddress (Num	ber and Stree	t, City, State	, Zip Code)			· <u></u>			-	
Name of As	ssociated Brol	ker or Dealer		<u> </u>		<u> </u>		<u></u> .				
States in W	hich Person L	isted Has So	licited or Inte	nds to Solic	it Purchasers	· · · · · · · · · · · · · · · · · · ·	·					
(Check "	All States" or	check indivi	duals States)								☐ A	1 States
[AL]	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
	(INI)	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[[MA]]	[MI]	[MN]	[MS]	[MO]
[IL]	[IN]											
[IL] [MT]	[NE]	[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[HO]	[OK]	[OR]	[PA]

	C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE	OF PROCEEDS	
i.	Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero." If the transaction is an exchange offering, check this box \(\square and indicate in the columns below the amounts of the securities offered for exchange and already exchanged.	Aggregate	Amount Already
	Type of Security	Offering Price	Sold
	Debt	\$	\$
	Equity	\$7,999,999.21	\$ 7,999,999.21
	☐ Common ☒ Preferred		
	Convertible Securities (including warrants)	\$	\$
	Partnership Interests	\$	\$
	Other (Specify)	\$	\$
	Total	\$ <u>7,999,999.21</u>	\$ <u>7,999,999.21</u>
	Answer also in Appendix, Column 3, if filing under ULOE.		
2.	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."		
		Number Investors	Aggregate Dollar Amount of Purchase
	Accredited investors	7	\$ <u>7,999,999.21</u>
	Non-accredited Investors		\$
	Total (for filings under Rule 504 only)		\$
	Answer also in Appendix, Column 4, if filing under ULOE.		
3.	If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C - Question 1.	-	5.11
	Type of Offering	Type of Security	Dollar Amount Sold
	Rule 505		\$
	Regulation A		\$
	Rule 504		\$
	Total		\$
4.	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.		
	Transfer Agent's Fees		s
	Printing and Engraving Costs		\$
	Legal Fees	estimate 🛛	\$1,000.00
	Accounting Fees		\$
	Engineering Fees		\$
	Sales Commissions (specify finders' fees separately)	_	\$
	Other Expenses (identify)		\$
	Total		\$ 1,000.00
		_	

5.	total expenses furnished in response to Part C - proceeds to the issuer."	ffering price given in response to Part C - Question 1 and Question 4.a. This difference is the "adjusted gross		
	the purposes shown. If the amount for any purpoleft of the estimate. The total of the payments li	proceeds to the issuer used or proposed to be used for each		\$ <u>7,998,999.21</u>
	forth in response to Part C - Question 4.b above	se is not known, furnish an estimate and check the box to to sted must equal the adjusted gross proceeds to the issuer s	he	
			Payments to Officers, Directors & Affiliates	Payments To Others
	Salaries and fees		S	\$
	Purchase of real estate		□ \$ <u>`</u>	\$
	Purchase, rental or leasing and installation of m	achinery and equipment	□ s	□ \$
		acilities		
	Acquisition of other businesses (including the v	alue of securities involved in this offering that may be another issuer pursuant to a merger)		
	Repayment of indebtedness		□ s	□ \$
	Working capital		□ \$	∑ \$ 7,998,999.21
	, - -			s
		xd)		
	Total Laymon's Listed (column totals adde		Z	0,777,41
		D. FEDERAL SIGNATURE		
nder	taking by the issuer to furnish the U.S. Securities a dited investor pursuant to paragraph (b)(2) of Rule	undersigned duly authorized person. If this notice is filed unund Exchange Commission, upon written request of its staff, 502.		
	r (Print or Type)		ite	
	igent Results, Inc. e of Signer (Print or Type)	Title of Signer (Print or Type)	Iay 13, 2004	
	in Heimbigner	Chief Financial Officer		